



## EUROPEAN CODE OF GOOD CONDUCT FOR MICROCREDIT PROVISION

### DISCLOSURE OF FINANCIAL AND OPERATIONAL INFORMATION

**December 2022**

**BT MICROFINANTARE IFN SA** (henceforth, the provider) is being/has been evaluated for compliance with the [European Code of Good Conduct for Microcredit Provision](#) (henceforth, the Code).

The Code defines a unified set of standards for the microfinance sector in Europe. It serves as a self-regulation tool and a quality label for microfinance institutions committed to ethical finance. More information on the Code and the evaluation process can be found on the [website of the European Commission](#).

As part of the evaluation of compliance with the Code, the provider has to disclose publicly financial and operational information with a view to enhancing transparency and comparability. This information is disclosed in the first column of Annex I of this document. It has been **externally validated**. After receiving the Code award, the provider commits to updating this information on an annual basis. If applicable, this updated information will be **self-reported** (non validated) and disclosed in columns 2-4 of Annex I of this document.

The disclosure of this information does not mean that the provider is awarded for their compliance with the Code. To verify if the provider is awarded, please consult the official list of institutions complying with the Code, communicated on the [Code webpage](#) under “List of awarded institutions”.

Further resources: [Microcredit Provider Guidelines](#), [Evaluator Methodology](#), [EaSI strand of ESF+](#)

## ANNEX I: Externally validated and self-reported information

Clause in the Code Chapter IV – Reporting Standards	<u>1. Externally validated provider data</u>	<u>2. Self-reported provider data (non validated)</u>	<u>3. Self-reported provider data (non validated)</u>	<u>4. Self-reported provider data (non validated)</u>
	Year: 2021	Year: 2022	Year: 2023	Year:
<b>4.2.1. Mission<sup>1</sup></b>	Our mission is to support micro-enterprises, regardless of their form of organization and regardless of whether they are at the beginning of their economic activity or have a long-standing activity. In our operations, we adhere to a number of basic principles: we value transparency in the relationship with our clients and provide them with responsible financing, we provide sound credit, both based on understanding the situation of each client individually, and based	Our mission is to support micro-enterprises, regardless of their form of organization and regardless of whether they are at the beginning of their economic activity or have a long-standing activity. In our operations, we adhere to a number of basic principles: we value transparency in the relationship with our clients and provide them with responsible financing, we provide sound credit, both based on understanding the situation of each client individually, and based	Our mission is to support micro-enterprises, regardless of their form of organization and regardless of whether they are at the beginning of their economic activity or have a long-standing activity. In our operations, we adhere to a number of basic principles: we value transparency in the relationship with our clients and provide them with responsible financing, we provide sound credit, both based on understanding the situation of each client individually, and based	

<sup>1</sup> Clauses in red are priority clauses.

	on solid financial analysis. We invest significantly in the training and development of our staff, in order to be able to offer our clients financial services of high quality and high professionalism	on solid financial analysis. We invest significantly in the training and development of our staff, in order to be able to offer our clients financial services of high quality and high professionalism	on solid financial analysis. We invest significantly in the training and development of our staff, in order to be able to offer our clients financial services of high quality and high professionalism	
4.2.2. Average disbursed loan size	61,120	63,670	66,626	
4.2.3. Median loan size as % of gross national income	86%	109%	88%	
4.2.4 <sup>2</sup> Percentage of female customers	42%	42%	41%	
4.2.5. Percentage of rural customers	11%	10%	10%	
4.2.6. Percentage of customers below the poverty line	N/A	N/A	N/A	
4.2.7. Percentage of customers graduating to mainstream finance	N/A	N/A	N/A	
4.2.8. Percentage of minority customers	N/A	N/A	N/A	
4.2.9. Percentage of start-up businesses funded	20%	18%	21%	
4.2.10. Percentage of customers on welfare benefits	N/A	N/A	N/A	
4.4.1. Number of active borrowers	12,999	15,068	18,330	
4.4.2. a) Total number of loans disbursed this year	5,754	6,777	8,659	
4.4.2. b) Total value of loans disbursed this year	351,682,550	431,491,006	576,914,000	

<sup>2</sup> Clauses 4.2.4 – 4.2.10 are disclosed if relevant for target market and mission.

4.4.2. c) Total number of loans outstanding	15,245	17,749	21,579	
4.4.3. a) Value of current loan portfolio	591,340,417	717,819,499	921,449,750	
4.4.3. b) Value of gross loan portfolio	627,477,580	776,807,600	1,003,484,944	
4.4.3. c) Value of net loan portfolio	611,911,445	751,910,260	931,657,540	
4.4.4. a) Portfolio at Risk - PAR30	19,026,302	30,283,481	42,639,943	
4.4.4. b) Portfolio at Risk - PAR90	12,071,748	19,519,529	28,154,824	
4.4.5. Proportion related-party lending	0	0	0	
4.4.6. a) Total value of assets	625,374,284	772,959,109	946,355,857	
4.4.6. b) Total value of liabilities	459,039,758	554,171,389	707,103,677	
<b>4.4.7. Operational Sustainability Ratio</b>	192%	179%	158%	
4.4.8. a) Subsidies received (amount)	0	0	0	
4.4.8. b) Number of active volunteers	0	0	0	
4.4.9. Cost Per Loan	8,778	11,630	8,462	
4.4.10. a) Number of loan officers	70	71	91	
4.4.10. b) Number of total personnel	199	221	274	
<b>4.5. Total Number of complaints received in the reported year</b>	31	27	38	

## ANNEX II: DEFINITIONS

4.2.1.	Provider's mission statement
4.2.2.	Calculated using following formula: Total value of loans disbursed/total number of loans disbursed
4.2.3.	Calculated using following formula: (Median loan size/gross national income per capita)*100. Last available date for GNI
4.2.4.	Calculated using following formula: (Number of female customers/total number of customers)*100. Total number of customers refers to active borrowers
4.2.5.	Calculated using following formula: (Number of rural customers/total number of customers)*100. Total number of customers refers to active borrowers. Rely on national definition of urban/rural
4.2.6.	Calculated using following formula: (Number of customers below poverty line/total number of customers)*100. Total number of customers refer to active borrowers. Nationally/regionally defined income level below which households are considered poor.
4.2.7.	Graduating to mainstream finance refers to customers moving on to taking out loans from mainstream finance providers such as banks and building societies. Calculated using following formula: (Number of customers graduating to mainstream finance/total number of customers)*100. Total number of customers refer to active borrowers
4.2.8.	Calculated using following formula: (Number of minority customers/total number of customers)*100. Total number of customers refer to active borrowers.
4.2.9.	Calculated using following formula: (Number of start-up businesses funded/total number of customers)*100. Total number of customers refer to active borrowers.
4.2.10.	Calculated using following formula: (Number of customers on welfare benefits/total number of customers)*100. Total number of customers refer to active borrowers. Rely on national definition.
4.4.1.	Refers to number of individuals with outstanding loan balance with provider or primarily responsible for repaying any portion of Gross Loan Portfolio. Individuals with multiple loans with provider should be counted as single borrower.
4.4.3. a)	Refers to the outstanding value of all loans that do not have any instalment of principal past due excluding accrued interest.
4.4.3. b)	Refers to the outstanding principal balance of all outstanding loans, including current, delinquent, and restructured loans, but not loans that have been written off or interest receivable.
4.4.3. c)	Net loan portfolio is calculated by subtracting the impairment loss allowance from gross loan portfolio.
4.4.4. a)	Refers to the value of all loans outstanding that have one or more instalments of principal past due more than a certain number of days. Includes entire unpaid principal balance, both past due and future instalments, but not accrued interest. It does not include performing loans that have been restructured or rescheduled. Providers should at least measure and disclose PAR 30 days as this is the internationally recognised measure.
4.4.4. b)	Refers to value of all loans outstanding with principal past due more than certain number of days. Includes entire unpaid principal balance, both past-due and future instalments, but not accrued interest. It includes also delinquent (late or overdue more than a certain number of days) restructured or rescheduled. It does not include performing loans that have been restructured or rescheduled. Providers should at least measure and disclose PAR 90 days as this is the internationally recognised measure.
4.4.5.	Related-party lending refers to board members, staff or immediate family receiving loans or investment from microcredit providers. Disclose related party-lending as proportion of loan portfolio.
4.4.6. a)	Sum of property, plant and equipment, investment property, goodwill, intangible assets other than goodwill, other financial assets, loans and receivables, investment accounted for using equity method, biological assets, non-current assets classified as held for sale, inventories, current tax assets, deferred tax assets, trade and other receivables and cash and cash equivalents
4.4.6. b)	Sum of total trade and other payables, provisions for employee benefits, other provisions, deferred revenue, other financial liabilities, other non-financial liabilities, current tax liabilities, deferred tax liabilities and liabilities included in disposal groups classified as held for sale. NOTE: Does not include equity.
4.4.7.	This is calculated using the following formula: Operating revenue/(financial expense + loan loss provision expense + personnel expense + administrative expense).
4.4.8. a)	Providers will disclose the amount of operating grants it receives annually (amount).
4.4.8. b)	Providers will disclose the number of active volunteers as per the reported period.
4.4.9.	Cost per loan calculated as follows: (Personnel expense+administrative expense+financial expense+loan loss provision expense)/total numbers of loans disbursed
4.5.	All issues that an applicant, active or previous client report through the formal complaint procedure should be recorded as a complaint.